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OUR SILENT
SALESMAN

62.61

August 21, 1931.

SEASONABLE SPECIALTIES

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO CROP.

These seasonable items are quoted for immediate shipment unless stated otherwise - at lowest prices possible on the high-quality offered. There is something here that your business requires - and it will pay you to order where an enviable reputation for RELIABILITY has been built by 30 years of straight-forward square dealing.

★ SEP 22 1931 ★

SANSEVIERIAS

			100 up	U. S. Department of Agriculture.	1000 up
LAURENTII (gold stripe),	6-8 "	3 leaves,	\$17.50	per 100	\$160.00 per 1000
"	8-12"	3 "	22.50	"	200.00 "
"	12-18"	3 "	27.50	"	250.00 "
"	12-18"	3-5 "	35.00	"	325.00 "
"	12-24"	2 "	23.00	"	215.00 "
"	18-24"	3-6 "	45.00	"	425.00 "
"	24-36"	4 "	53.00	"	500.00 "
"	24-36"	5-7 "	60.00	"	585.00 "

F.O.B. New York. Bare-roots. Packed 100 per case - case lots only.

ZEYLANICA, pot-grown, (2½")	4-6 "	3-4 leaves,	\$105.00	per 1000
"	(2½")	6-8 "	3-5 "	115.00 "
"	(3")	8-12"	4-6 "	155.00 "
"	(4")	12-15"	4-6 "	200.00 "
"	(4")	15-18"	5-7 "	250.00 "

F.O.B. New Orleans.

FREESIAS and CALLAS

		per 1000	5000 up	10,000 up
FREESIA PURITY (improved),	1/2-5/8" diam.	\$ 6.50	\$ 6.00	\$ 5.75 per 1000
"	5/8-3/4"	16.00	15.00	14.50 "
"	3/4" & up "	23.50	22.50	- "

Write for low contract prices on 25,000 and up.

		per 100	per 1000
FREESIA GOLDEN DAFFODIL - daffodil-yellow (new),	5/8-3/4" diam.	\$4.50	\$40.00
" GOLDEN TREASURE - bright yellow	" "	4.50	40.00
" PINK BEAUTY - giant rose-pink	" "	6.00	57.50
" BLUE BIRD - deep delphinium blue	" "	6.00	57.50
" SUNSET - large flame-orange	" "	6.00	57.50
" CALIFORNIA - fine large yellow	" "	3.00	25.00
" GEN. PERSHING - large lavender-pink	" "	2.50	21.00
" YELLOW PRINCE - dark yellow	" "	3.00	25.00
" CARMENCITA - orange-salmon	" "	3.00	25.00
" CARRIE BUDAU - lavender-pink	" "	4.00	36.00
" LAVENDER QUEEN - new fine lavender	" "	2.50	18.50
" JUNE MICHELSON - large rose-pink	" "	5.00	45.00
" MRS. MARC PETER - deep rosy-salmon	" "	5.00	45.00
" MENDOTA - giant yellow	" "	3.50	32.00
" RAINBOW MIXTURE - all colors	" "	2.50	21.00

CALLA AETHIOPICA (large white)	1½-1¾" diam.,	\$6.00	per 100	\$55.00	per 1000
" "	1½-1¾" "	12.00	"	108.00	"

Write for special low price on 2500 and up.

CALLA GODFREY (smaller white)	1½-1¾" diam.	16.50	"	155.00	"
" ELLIOTTIANA (yellow)	2-2½" "	16.50	"	160.00	"
" "	2½-3 "	25.00	"	235.00	"
" "	3-3½" "	34.00	"	325.00	"

Freesias and White Callas, immediate shipment. Elliottiana, November shipment.

VALLEY PIPS (cold storage)

German grown, Berlin type, with long roots and strong shoulders. Highest grade of re-selected forcing pips.

Packed 1000 pips per case, \$29.50 per 1000
" 500 " " 30.00 "

Can arrange for later shipment from cold storage.

LILIU GIGANTEUM (from cold storage)

Good money can be made by growing Lilies for cut for the Fall months. These are 1930 crop, from cold storage. Note the discounts below.

GIGANTEUM (Northern grown),	8-10"	225	per case,	\$36.00	per case
"	"	9-10"	200	"	40.00
"	"	10-11"	130	"	33.00

Only the Northern grown should be grown late.

DISCOUNTS:- 5 cases up less 50¢ per case, 10 cases up less \$1.00 per case, on single items, not total.

LILY BULBS (new crop)

From our exclusive dependable connections. Quality comes first - we guarantee sound bulbs, full count, up to size, and good condition when invoiced.

ERABU (true),	6-8 "	400	per case,	\$23.00	per case
"	7-9 "	300	"	22.50	"
"	8-10"	225	"	22.50	"
"	9-10"	200	"	22.00	"
FORMOSUM	6-8 "	400	"	21.00	"
"	8-10"	225	"	20.50	"
"	9-10"	200	"	20.00	"

Less these DISCOUNTS:- 5 cases up less 50¢ per case, 10 cases up less \$1.00 per case, 25 cases up less \$1.50 per case - applying on single items, not totals.

GIGANTEUM (Northern grown)	6-8"	7-9 "	8-10"	9-10"	10-11" sizes
" (Southern grown)	6-8"	7-9 "	8-10"	9-10"	10-11" "
MAGNIFICUM, RUBRUM	- - -	7-9"	8-9 "	9-11"	11-13" "
AURATUM	- - - - -	8-9"	9-11"	11-13"	"
AURATUM PLATYPHYLLUM	- - -	8-9"	9-11"		"
ALBUM	- - - - -	7-9"	8-9 "	9-11"	"

Standard case contents. Prices will be ready about Sept. 10th - when they can be depended upon.

Giganteum is offered F.O.B. New York, Chicago, Nashville, Denver, Seattle, Philadelphia, Springfield (Ill.) etc. Hardies F.O.B. New York, Chicago, Seattle. Erabu, Formosum and Platypiphyllum at New York only.

DELIVERIES:- Formosum and Erabu can be shipped at once. Others on arrival later.

LILIU HARRISII

Bermuda grown, finest type of high-grade bulbs. All sizes \$23.50 per case
6-7 inch, packed 335 per case 8-10 inch, packed 150 per case
7-9 " 200 " 9-11 " 100 "

LILIU CANDIDUM

per case

NORTHERN FRENCH GROWN,	20-22 c/m,	300	\$ 8.50	per 100	\$ 75.00	per 1000
"	22-24 "	250	11.00	"	100.00	"
"	24-26 "	200	14.50	"	135.00	"
"	26-28 "	150	17.00	"	160.00	"
"	30-35 "	75	23.50	"	225.00	"

250 up of a size, or case lots, at per 1000 price.

LILIU REGALE

per 100 per 1000 2500 up

FLOWERING SIZES, 4-5 inches circum.,	\$ 6.00	\$ 55.00	\$ 52.00	per 1000
" 5-6 "	9.50	87.50	82.00	"
" 6-7 "	16.00	150.00	-	"
" 7-8 "	19.50	185.00	-	"
" 8-9 "	26.00	250.00	-	"

Standard cartons of 100 bulbs each - any wholesale quantity. October shipment.

RUBBER PLANTS

FICUS ELASTICA, strong mossed rooted cuttings, \$140.00 per 1000
2000 up at \$135.00 per 1000

Packed 250 per case, shipped by express only.

FICUS ELASTICA, established pot-grown plants, \$17.00 per 100 \$160.00 per 1000
Packed 100 per case. September shipment via freight.
F.O.B. New Orleans. Standard cases only.

PANDANUS VEITCHII

UNROOTED SUCKERS (taken with heels),	8-12"	\$ 8.50	per 100	\$ 80.00	per 1000
"	12-15"	11.50	"	110.00	"
"	15-18"	18.00	"	170.00	"

Packed and F.O.B. Florida.



POINSETTIA

OAK LEAF, rooted cuttings, from 2½" pots, \$10.00 per 100 \$90.00 per 1000
Established, shipped in paper pots. F.O.B. Boston.

ASPIDISTRAS

GREEN, established in 5" and 5½" pots, 10-15 leaves
per pot (tall, medium, or short leaves), \$75.00 per 1000 leaves
F.O.B. New Orleans. Shipped by freight.

PALM SEEDS

KENTIA BELMOREANA (ready now)	\$12.50	per 1000	\$33.50	per bushel
" FORSTERIANA "	10.50	"	42.00	"
PHOENIX ROEBELENII (Fall shipment)	9.00	"	85.00	per 10,000
ARECA LUTESCENS "	4.50	"	40.00	"
LATANIA BORBONICA "	4.50	"	40.00	"
COCOS WEDDELIANA (Winter shipment)	9.00	"	85.00	"

DRACAENA CANES

TERMINALIS - rich crimson, marked pink and white..... 15¢ per foot
 MASSANGEANA - green, with wide golden mid-stripe..... 33¢ "
 LINDENI - gold striped edges, green mid-rib..... 32¢ "
 MRS. EUGENE ANDRE - most popular bright red..... 25¢ "
 LORD WOLSELEY - brilliant bright red, narrow leaves... 25¢ "
 FRAGRANS - plain green leaf, strong grower..... 22¢ "
 AMABILIS - pink and creamy white, green base..... 25¢ "
 BERTHA ANDRE - heavy broad bronze foliage..... 25¢ "
 GEN. PERSHING - rosy-pink markings, green base..... 25¢ "
 HARMONY - whitish margin edged pink, green base..... 25¢ "
 MARGUERITE STORY - light green and pink..... 25¢ "
 TRICOLOR - white, pink and green colorings..... 25¢ "
 MRS. RUFUS SCOTT - bronze green with white and pink... 25¢ "
 Less 2¢ per foot for 2000 ft. or over of Massangeana; less 1¢ per foot
 on orders totalling 1000 ft. Minimum 10 ft. any variety. We offer 20
 other varieties at 25¢ per foot.

CYCLAMEN SEEDS - new crop

E. BINNEWIES STRAIN only - in original packages.

	1000	5000	25,000 up	
#1 DARK BLOOD-RED.....	\$ 8.00	\$ 7.75	\$ 7.50	per 1000
2 BRIGHT RED.....	8.00	7.75	7.50	"
3 PURE ROSE.....	8.00	7.75	7.50	"
4 ROSE OF MARIENTHAL, soft rose, carmine eye..	8.00	7.75	7.50	"
5 WHITE, with carmine eye.....	8.00	7.75	7.50	"
6 PURE WHITE.....	8.00	7.75	7.50	"
8 IMPROVED SALMON, new, extra fine.....	11.00	10.50	10.25	"
9 AMERICA (Salmon-Scarlet), Christmas red.....	12.50	12.00	11.75	"
10 PERLE OF ZEHLENDORF, dark salmon, improved..	10.00	9.75	9.50	"
11 ROSE OF ZEHLENDORF, light salmon.....	10.00	9.75	9.50	"
16 SAFFRON RED.....	11.00	10.50	10.25	"
18 BONFIRE, fiery-red.....	11.50	11.00	10.75	"

PAPERWHITES

True Grandiflora type. Fine solid well-graded round bulbs. Delivery Sept.-Oct.

Sizes:- 12-13 c/m, packed 1250 per case, \$17.00 per 1000

13-14 " " 1000 " 24.00 "

14-15 " " 900 " 27.00 "

15-16 " " 800 " 29.50 "

Less 50¢ per 1000 for 5 cases up, less \$1.00 for

10 cases up. Plus 10% for less than case lots.

GRAND. SOLEIL D'OR (yellow Paperwhites), 15 c/m up, 800 per case, \$82.00 per 1000

SPIREA CLUMPS

Best forcing kinds - suitable for 6 inch pots. November shipment.
SPIREAS, strong undivided clumps, \$24.00 per 100 \$220.00 per 1000

GLADSTONE - standard white

QUEEN ALEXANDRA - large pink

AMERICA - lilac-rose

PEACH BLOSSOM - fine rosy-pink

PRINCESS MARY - deep rose-pink

GLORIA SUPERBA - clear rosy-pink, \$29.00 per 100 \$270.00 per 1000

RHINELAND - bright crimson, new 35.00 " 330.00 "

DEUTSCHLAND - fine new plumy white 35.00 " 330.00 "

DAFFODILS - North-west grown

From the same exclusive sources as shipped the past 4 seasons.

	#1 Round		Double-nosed #1	
	per 100	per 1000	per 100	per 1000
GOLDEN SPUR	\$ 6.50	\$ 60.00	\$ 8.50	\$ 76.50
KING ALFRED	10.00	94.00	12.50	120.00
EMPEROR	7.00	62.00	9.50	90.00
SPRING GLORY	7.50	68.50	10.00	95.00
SIR WATKIN	7.00	62.00	9.00	82.00
DOUBLE VON SION	6.00	52.00	7.50	70.00
GLORY OF SASSENHEIM	7.50	70.00	10.00	95.00
BIC. VICTORIA	6.50	60.00	9.50	87.00
TRESSERVE	9.00	84.00	12.00	114.00
MINISTER TALMA	8.00	75.00	11.00	105.00
POETAZ LAURENS KOSTER	4.25	38.00	6.00	54.00
" FRANS HALS	4.50	40.00	6.00	55.00
POETICUS RECURVUS	2.50	23.50	3.50	32.00
" ORNATUS	4.00	35.00	5.50	47.00

Can quote lower prices on leading varieties in 5, 10, or 25,000 lots.

DUTCH BULBS

We offer only the highest grade bulbs in the best varieties only. Our Tulips are all top-size #1 - and Hyacinths quoted according to their centimeter measurements. Our prices include all charges to aboard cars New York - no extras. Here are prices on a few of the leaders - write for complete list.

DARWIN TULIPS

	Per 1000
CLARA BUTT	\$20.00
BARTIGON	25.00
PRIDE OF HAARLEM	21.50
MASSACHUSETTS	28.00
FARNCOMBE SANDERS	24.00
BARON DE LA TONNAYE	22.00
PRINCESS ELIZABETH	24.00
WM. COPLAND	24.00
WM. PITT	25.00
YELLOW DARWIN	20.50
RAINBOW MIXTURE	20.00

SINGLE EARLY TULIPS

	Per 1000
CRIMSON BRILLIANT	\$19.50
PRINCE OF AUSTRIA	22.00
KEIZERSKROON	31.50
RAINBOW MIXTURE	18.00

DOUBLE EARLY TULIPS

MURILLO	\$23.50
RUBRA MAXIMA	29.00
IMPERATOR RUBRORUM	34.00
MR. VAN DER HOEFF	29.00
RAINBOW MIXTURE	22.00

HYACINTHS, first size, 18-19 c/m, in fol. var.,	\$6.50	per 100	\$55.00	per 1000
" second size, 17-18 "	" 5.50	" 47.00	"	"
" Miniatures, extra size, 14-15 c/m	3.75	" 32.00	"	"
L'INNOCENCE, best pure white			GRAND MAITRE, porcelain-blue	
GERTRUDE - rosy-pink			LA VICTOIRE, bright scarlet	
LADY DERBY, large rose-pink			QUEEN OF THE BLUES, porcelain-blue	
MARCONI, deep rosy-pink			KING OF THE BLUES, dark blue	
QUEEN OF THE PINKS, light pink			YELLOW HAMMER, pure yellow	

AMARYLLIS BULBS

GIANT FLOWERING HYBRIDS, 7-9 " circ., \$16.00 per 100 \$145.00 per 1000

" 9-11" " 18.50 " 175.00 "

In pink, red, white shades, separate colors or mixed. Delivery late Fall and Winter.

F.L. CALADIUM BULBS

Bright colored Brazilian varieties - bulbs averaging 1 1/4-3 inches across. Nothing better for Summer store decorations. Shipment commencing in January.

MOTHER BULBS, with all their eyes,

separate named varieties.... \$12.00 per 100 \$110.00 per 1000

Same grade and varieties MIXED..... 11.00 " 100.00 "

ENGLISH IVY

FIELD-GROWN, 24-30 inches long, 3-4 branches, \$14.50 per 100 \$140.00 per 1000

POT-GROWN " " " 28.00 " 275.00 "

Packed and F.O.B. Nurseries Virginia. September-October shipment.

MANETTI

Selected for greenhouse grafting. December shipment.

1000 up 10,000 up 25,000 up

HOLLAND GROWN, 1 yr. 5-9 m/m \$20.00 \$18.50 \$18.00 per 1000

ENGLISH " " " 30.00 28.00 27.50 "

Write for prices on 50,000 up.

T.R. BEGONIA and GLOXINIA BULBS

Large flowering types - make fine inexpensive pot-plants for holiday trade. All grown from finest seed strains - January shipment.

T.R.BEGONIAS, Double or Single,	1-1½" diam.,	\$ 7.00 per 100	\$ 65.00 per 1000
"	" 1½-2"	11.50 "	105.00 "
"	" 2" & up "	13.50 "	125.00 "

Colors:- Crimson, Scarlet, Rose or Pink, White,
Yellow or Orange, Salmon, Mixed.

FRILLED or CRESTED, mixed only - same sizes and prices as above.

GLOXINIA Bulbs, 1-1½ inch diameter,	\$14.50 per 100	\$135.00 per 1000
" 1½-1¾ "	17.00 "	160.00 "
" 1½-2 "	18.25 "	175.00 "
" 2" & up "	21.50 "	205.00 "

Colors:- Purple, Purple Bordered, Scarlet,
Scarlet Bordered, White, Mixed.

CALCEOLARIA

MIXED HYBRIDS, from 2½" pots, \$10.00 per 100 \$97.50 per 1000
For Easter and Mothers Day sales. F.O.B. Boston. November shipment.

FORCING ROSES, XXX FLORISTS GRADE

BABY RAMBLERS (Polyantha), in fol.varieties,	\$32.50 per 100	\$315.00 per 1000
Crimson Baby	Orange King	Miss Edith Cavell
Lady Reading	Ellen Poulsen	Baby Tausendschon
Ideal	Erna Teschendorff	Triomphe Orleanaise

HYBRID PERPETUALS, in following varieties,	\$32.50 per 100	\$315.00 per 1000
Paul Neyron	Magna Charta	Mrs. John Laing
George Arends	Ulrich Brunner	Frau Karl Druschki

CLIMBERS, in following varieties,	\$32.50 per 100	\$315.00 per 1000
Crimson Rambler	Dorothy Perkins	
Excelsa	Paul's Scarlet Climber	

" LA ROSIERIE and EUGENE JACQUET,	\$42.50 per 100	\$415.00 per 1000
" MARIE GOUCHAULT	35.00 "	335.00 "

HYBRID TEAS, in following varieties,	\$35.00 per 100	\$335.00 per 1000
Radiance	Los Angeles	Gruss an Teplitz
Red Radiance	Caroline Testout	Souv. de Claudius Pernet
Killarney	Mme. E. Herriot	

Prices include packing and are understood F.O.B. Nurseries Ohio. Dec. shipment.

FORCING AZALEAS

This year we have a bigger and better stock than at any time since pre-war days. Grafted Indicas in leading varieties for Christmas and Easter flowering - Petrick, Petrick Superba, Van der Cruyssen, Vervaeneana, etc. Also own-root Hexe (Firefly), Lorraine, Marie Louise, Chas. Encke. Write for particulars - our F.O.B. New York prices for Fall shipment include packing.

FORCING IRIS

These represent a new forcing type - call them Tingitana Hybrids if you like. Good market-growers make good money by forcing varieties like Wedgewood, Imperator, Golden Glory etc - and we offer them in several sizes at low prices for October shipment.

Inquiries invited for these items:- GLADIOLI BULBS, BURLAP SQUARES, RAFFIA, VALLEY PIPS (new crop), BOXWOOD Pyramids etc. We offer only specialties and take orders only for what we have, giving credit when reports warrant.

Where no prices are quoted, orders are booked at open-price and price is quoted for your acceptance before shipment. When stock is offered per 100 and per 1000 - 250 up at per 1000 price. When offered per case - case lots only.

All prices understood packed and F.O.B. cars New York unless stated otherwise. Terms 60 days net, less 2% cash within 10 days of invoice date. All "immediate shipment" stock offered subject to prior sale.

